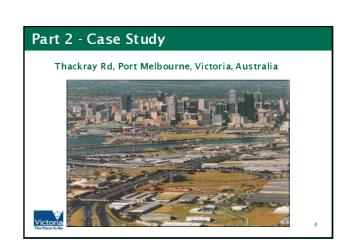
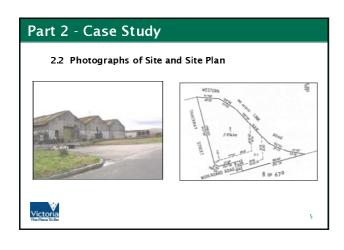
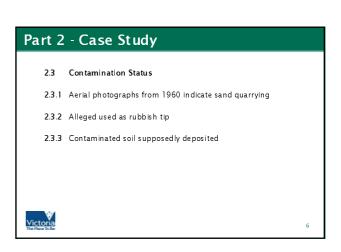




Part 1 - Introduction Background Importance of 're-found' Brownfield land' Land that is rendered dangerous & unusable Land shortages, particularly in urban/commercial areas (equating to higher prices) To rectify environmental catastrophes Remove derelict site/rubbish dumping impairing visual amenity Sophisticated forensic valuation/appraisal approach







Part 3 - Site Specific Adjustments 3.1 "End Game Scenarios"

- · Crucial to establish a number of alternative uses
- · Highest and best, determined after clean up
- · Alternative uses will establish the viability as to the extent of clean
- Individual feasibility appraisals are vital when dealing with





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Part 3 - Site Specific Adjustments

3.2 Forensic Costs Data

- Specialist consultant to quantify in dollars and justify type of approach
- Demolition and removal of the existing structures
- · Install a capping layer
- · Building additional foundations



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Part 4 - Risk Cost of Rectification of Contamination

4.1 Key Issues

- · Site clean-up and/or the containment separate project
- · Appropriate risk factor
- · Range of 5% to 10% of the cost identified by the professionals
- Time and would inevitably delay the projects commencement



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Part 5 - Forensic Valuation

5.1 Approach

- Establish the market level of value, (disregarding site-specific items related to contamination)
- "Clean" site sales evidence provides foundation prior to adjustments
- · Apply site specific items
- · Consider and apply risk factors



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Part 5 - Forensic Valuation

5.3 Valuers/Appraisal Judgement

- · Consequence of the "site specific adjustments"
- · Potential negative impacts
- · The markets view / perception of the site



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